

Notice Inviting Global Tender

Supply and installation of Flow cytometer with fluorescence-based real time imaging and cell sorting capability, at the Divisional Flow Cytometry Facility, Biological Sciences Building, IISc, Bangalore



Indian Institute of Science

01 September 2025

**Divisional Flow Cytometry Facility
Biological Sciences Building, IISc, Bangalore**

Tender Summary

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Section 1: Bid Schedule

1	Tender Number	IISc/DBS/FACS/01/2025-26
2	Tender Date	01/09/2025
3	Item Description	Supply and installation of Flow cytometer with fluorescence-based real time imaging and cell sorting capability, at the Divisional Flow Cytometry Facility, Biological Sciences Building, IISc, Bangalore
4	Tender Type	Two bid system: (a) Technical Bid (Part A) (b) Commercial Bid (part B)
5	Place of Tender Submission	<p>Prof. Saumitra Das Chair Department of Microbiology and Cell Biology Indian Institute of Science Bengaluru, Karnataka 560012, India</p> <p>Prof. Utpal Tatu Chair Department of Biochemistry Indian Institute of Science Bengaluru, Karnataka 560012, India</p> <p>Prof. Sachin Kotak Convener Purchase Committee, Division of Biological Sciences, Indian Institute of Science Bengaluru, Karnataka 560012, India</p>
6	Last Date and Time for Tender Submission	23 rd September 2025 before 5:00 PM

7	Primary Point of Contact	Prof. Sachin Kotak Convener Purchase Committee, Division of Biological Sciences, Indian Institute of Science Bengaluru, Karnataka 560012, India Email: sachinkotak@iisc.ac.in
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This is a Request for quote (RFQ) from the **Original Equipment Manufacturer (OEM) or their authorized Indian distributor** for the procurement of a “(Flow cytometer with fluorescence-based real time imaging and cell sorting capability)” at the Divisional Flow Cytometry facility, Biological Sciences Building, Indian Institute of Science, Bangalore. All interested vendors shall submit a response demonstrating their capabilities to produce the requested equipment to the primary point of contact

Section 2: Eligibility Criteria

Prequalification criteria:

1. The bidder should sign and submit the declaration for Acceptance of Terms and Conditions as per- Annexure 4.
2. The Bidder must not be blacklisted/banned/suspended or have a record of any service-related dispute with any organization in India or elsewhere. A declaration to this effect has to be given as per Annexure-3.
3. Only the Original Equipment Manufacturer or their authorized representatives shall participate in the bid.
4. System Catalogue should be produced with the Technical Bid. Original Invoice, Original Warranty Certificate, and Original Test Reports should be produced for all imported items from OEM (Original Equipment Manufacturer) at the time of supply of equipment.
5. The order will be placed only on the bidder who participated in the bid.
6. Manufacturers should have ISO or equivalent international standard certificate. Please attach the required certificate with the bid.
7. The supplier will support the user with all the spares for a minimum period of 5 years.
8. Details of experienced service engineers including contact details should be provided in the tender document.
9. Bidder shall have to submit audited accounts (Balance sheet profit and loss account) for financial year 2019-20, 2020-21 and 2021-22. The audited statement must be signed and stamped by qualified chartered accountants. The supplier will support the user with all the spares for a minimum period of 5 years.
10. Bidder must submit Income Tax return for assessment years 2021-22, 2022-23, 2023-24 and 2024-25.
11. The Bidder should have supplied similar equipment in India. Please provide the details and contact information.

Section 3: Terms and conditions

(A) Submission of Tender

1. All documentation in the tender should be in English.
2. Vendors will be required to submit a technical proposal and a commercial proposal in **two separate sealed envelopes** (two bid systems). The technical bid should contain all commercial terms and conditions, except the price. **Only vendors who largely meet the technical requirement will be considered for the commercial negotiation.**
3. **The technical bid** (Part A) must contain a point-by-point technical compliance document. The technical proposal should contain a compliance table with 5 columns.
 - a. The first column must list the technical requirements, in the order that they are given in the technical requirements below.
 - b. The second column must provide the specification of the instrument against the requirement (please provide quantitative responses wherever possible)
 - c. The third column should describe the compliance with a “YES” or “NO” only. Ensure that the entries in column 2 and column 3 are consistent.
 - d. The fourth column should clearly state the reasons/explanations/context for deviations if any.
 - e. The fifth column may contain additional remarks. It can be used to highlight the technical features, qualify the response of previous columns, or provide additional details.
4. **The commercial bid** (Part B) – Indicating item-wise price for the items mentioned in the technical bid, **as per the format of quotation provided in the tender**, and other commercial terms and conditions. The commercial bid should indicate the following separately: (a) equipment price (b) optional items (c) Shipping cost and (d) the Total cost.
5. The technical bid and price bid should each be placed in separate sealed covers, super scribing on both the envelopes a tender no. and the due date. Both these sealed covers are to be placed in a bigger cover which should also be sealed and duly superscripted with the Tender No, Tender Description & Due Date.
6. The SEALED COVER super scribing tender number / due date & should reach **the Prof. Sachin Kotak, Convener, Purchase Committee, Division of Biological Sciences, Indian Institute of Science, Bengaluru, Karnataka 560012, India** on or before the due date mentioned in the tender notice. In case the due date happens to be a holiday the tender will

be accepted and opened on the next working day. If the quotation cover is not sealed, it will be rejected.

7. All queries are to be addressed to the person identified in “Section 1: Bid Schedule” of the tender notice.
8. GST/other taxes, levies etc., are to be indicated separately. The BIDDER should mention GST Registration and PAN in the tender document (Indian Bidders only).
9. In addition to that listed in the technical table that the vendor would like to bring to the attention of the committee, such as data sheets, technical plots etc. must be listed at the end of the compliance table. The committee will go through the data provided and those available in their website to evaluate the suitability.
10. The decision of the purchase committee will be final. The Institute reserves the right to accept or reject any bid or to annul the bidding process and reject all bids, at any time before the award of the contract without thereby incurring any liability of the affected bidder or bidders.

(B) Cancellation of Tender

Notwithstanding anything specified in this tender document, IISc Bangalore, in its sole discretion, unconditionally and without having to assign any reason, reserves the rights:

- a. To accept OR reject the lowest tender or any other tender or all the tenders.
- b. To accept any tender in full or in part.
- c. To reject the tender, offer not confirming to the tender terms.

(C) Validity of the Offer

The offer shall be valid for at least 90 Days from the date of opening of the commercial bid.

(D) Evaluation of the Offer

1. The technical bid (Part A) will be opened first and evaluated.
2. Bidders meeting the required eligibility criteria as stated in Section 2 of this document shall only be considered for Commercial Bid (Part B) opening. Further, agencies not furnishing the documentary evidence as required will not be considered.
3. Pre-qualification of the bidders shall not imply final acceptance of the Commercial Bid. The agency may be rejected at any point during technical evaluation or commercial evaluation. The decision regarding acceptance and/or rejection of any offer in part or full

shall be the sole discretion of IISc Bangalore, and the decision in this regard shall be binding on the bidders.

4. The award of the contract will be subject to acceptance of the terms and conditions stated in this tender.
5. Any offer which deviates from the vital conditions (as illustrated below) of the tender is liable to be rejected:
 - a. Non-submission of complete offers.
 - b. Receipt of bids after the due date and time and or by email/fax (unless specified otherwise)
 - c. Receipt of bids in open conditions
6. In case any BIDDER is silent on any clauses mentioned in these tender documents, IISc Bangalore shall consider that the BIDDER had accepted the clauses as of the tender and no further claim will be entertained.
7. No revision of the terms and conditions quoted in the offer will be entertained after the last date and time fixed for receipt of tenders.
8. The lowest bid will be calculated based on the total price of all items tendered for Basic equipment along with accessories selected for installation, operation, pre-processing and post-processing, optional items, recommended spares, warranty, and annual maintenance contract.

(E) Pre-requisites

The bidder will provide the prerequisite installation requirement of the equipment along with the technical bid.

(F) Warranty

The complete system is to be under a warranty period of **a minimum of 5 years** from the date of installation, including regular training, free supply of spare parts and annual maintenance assistance for 5 subsequent years. If the instrument is found to be defective, it must be replaced or rectified at the cost of the bidder within 30 days from the date of receipt of written communications from IISc Bangalore. If there is any delay in replacement or rectification, the warranty period should be correspondingly extended.

(G) Annual Maintenance Contract

An additional five-year annual maintenance (AMC) support should be provided on completion of warranty period. If the equipment cost is A, AMC is B, the lowest bid will be calculated as $L1=A+5*B$.

(H) Purchase Order

1. The order will be placed on the bidder whose bid is accepted by IISc based on the terms & conditions mentioned in the tender document.
2. The quantity of the items in the tender is only indicative. IISc, Bangalore reserves the right to increase /decrease the quantity of the items depending on the requirement.
3. If the quality of the product and service provided is not found satisfactory, IISc Bangalore reserves the right to cancel or amend the contract.

(I) Delivery and Installation

The bidder shall provide the lead time to delivery, installation and made functional at IISc Bangalore from the date of receipt of the purchase order. The system should be delivered, installed, and made functional **within 140 days** from the date of receipt of the purchase order.

The supply of the items will be considered as effected only on satisfactory installation and inspection of the system and inspection of all the items and features/capabilities tested by the IISc, Bangalore. After successful installation and inspection, the date of taking over the entire system by the IISc, Bangalore shall be taken as the start of the warranty period. No partial shipment is allowed. The technical installation personnel/engineer, who will perform the installation, must possess proof of a training certificate from the manufacturing company/factory/principal, which should be submitted along with the tender offer.

(J) Payment Terms

100% payments (except AMC) will be released after completion of delivery and satisfactory installation subject to TDS as per rules. AMC cost (if ordered), after completion of the warranty period) will be released on a half-yearly basis at the end of each six months subject to satisfactory services. The AMC will be comprehensive. As per GFR, no advance payment can be made to the authorized Indian distributors unless an equal amount of bank guarantee is provided.

(K) Statutory Variation

Any statutory increase in the taxes and duties after the bidder's offer, if it takes place within the original contractual delivery date, will be borne by IISc, Bangalore subject to the claim

being supported by documentary evidence. However, if any decrease takes place the advantage will have to be passed onto IISc, Bangalore.

(L) Disputes and Jurisdiction

Any legal disputes arising out of any breach of contract about this tender shall be settled in the court of competent jurisdiction located within the city of Bangalore, India.

(M) General

1. All amendments, time extensions, clarifications etc., within the period of submission of the tender will be communicated electronically. No extension in the bid due date/time shall be considered on account of delay in receipt of any document(s) by mail.
2. The bidder may furnish any additional information, which is necessary to establish capabilities to complete the envisaged work. It is, however, advised not to furnish superfluous information.
3. The bidder may visit the installation site before submission of the tender, with prior intimation.
4. Any information furnished by the bidder found to be incorrect, either immediately or at a later date, would render the bidder liable to be debarred from tendering/taking up of work in IISc Bangalore.

Section 4: Technical Specifications

Technical Specification for “Flow cytometer with fluorescence-based real time imaging and cell sorting capability” to be installed at the Divisional Flow Cytometry Facility, Biological Sciences Building, Indian Institute of Science, Bengaluru, Karnataka 560012, India

Sl. No.	Specification	Essential/Optional	Remarks (By Vendor)
1.	The flow cytometer system must support multi-colour fluorescence image-enabled cell sorting.	Essential	
2.	The flow cytometer must be equipped with fluorescence-based spectral analysis and sorting capabilities.	Essential	
3.	The system should include optical configurations with at least five lasers (blue, violet, red, yellow, green, UV) providing to at least 70 or more fluorescence detectors, along with forward and side scatter parameters.	Essential	
4.	The flow cytometer system with cell sorting capability must be entirely enclosed within a Class II (type A2) biosafety hood that has been tested for microbiological aerosols.	Essential	
5.	All lasers must be spatially separated, solid-state and air-cooled.	Essential	
6.	The flow cytometer must be able to visually discriminate, and sort heterogeneous cell populations based on subcellular localization of proteins, and allow for 6-way sorting.	Essential	
7.	The system must be able to analyse and sort heterogeneous cell populations based on morphological changes in cells and/or sub-cellular organelles.	Essential	

8.	The flow cytometer must be capable of visually discriminating and sorting cell doublets from singlets.	Essential	
9.	The flow cytometer must also be able to sort cells based solely on spatial and morphological features without the need for staining with fluorescence-tagged antibodies.	Essential	
10.	The system should feature high sensitivity optimized detectors with defined MESF values provided for commonly used fluorochromes.	Essential	
11.	Nozzles ranging from 85 to 130 microns should be provided to ensure low, medium and high options for optimal sheath pressure.	Essential	
12.	The system must include a temperature control option from 4 to 42 degree Celsius or better.	Essential	
13.	Research articles demonstrating the full functional capabilities of the quoted model must be provided	Essential	
14.	The system must offer sort collection device options of 1.5- and 5-ml, along with 6-way sorting with 96-well plate and index sorting capabilities.	Essential	
15.	A compatible workstation with a two 32-inch or larger monitor must be provided, featuring advanced specifications, and data acquisition as well as an additional license for analysis station must be included.	Essential	
16.	All necessary kits, sheath fluid (500 litres), and QC reagents must be provided, along with reagents and kits required for installation, calibration, and application training.	Essential	
17.	The vendor/ bidder must have a direct presence in India with timely service and application support and training teams.	Essential	
18.	The vendor must provide on-site post-installation training for the system for the first five years.	Essential	

19.	Provide details of the reputed institutions/ organizations in India where the quoted system has been installed, along with the contact information.	Essential	
20.	A colour laser printer should be provided.	Essential	
21.	A compatible 5KVA UPS with an integrated in-built battery, offering a 60-minute backup and a compact design, should be provided.	Essential	
22.	The instrument should include a total warranty for five years.	Essential	
23.	AMC for five years (6 th to 10 th year) post-warranty period with an annual breakdown, along with a detailed list of (i) spare parts including lasers and (ii) necessary consumables/ reagents, with prices locked for five years (post-warranty)	Essential	
24.	The system must be equipped with at least 5 lasers: <ul style="list-style-type: none"> • blue • violet • red • yellow green • UV 	Essential	
25.	Detectors: At least 70 Spectral fluorescence detectors, with dedicated detectors for imaging application. In addition, dedicated photodiodes for label-free sorting should be available.	Essential	
26.	Sorting speed should be at least 8000 events/sec, with minimum of 95% purity.	Essential	
27.	Spectral: Instrument should be equipped with an array of spectral detectors that cover the entire emission spectrum of compatible fluorophores.	Essential	
28.	At least 2-way sorting should be enabled.	Essential	

29.	Adequate software to handle instrument setup, quality control, data acquisition, spectral unmixing and post-processing analysis, should be provided.	Essential	
30.	Offline Analysis software with a computer, and 3KVA UPS should be provided.	Essential	
31.	Start-up kit with Sheath Fluid, QC Beads and Calibrating Beads, Cleaning solution and other consumables should be provided.	Essential	
32.	Extra blue and red lasers for backup.	Optional	
33.	<p>Terms and Conditions:</p> <ul style="list-style-type: none"> • The payment will be through a Letter of Credit. • The lead time for the delivery of the equipment should not be more than 3 months from the date of receipt of the purchase order or 2 months from the date of receipt of the Letter of Credit details (whichever is earlier). • The validity period of the quotation should be 90 days. 	Essential	

Section 5- Technical Bid

The technical bid should furnish all requirements of the tender along with all annexures in this section and submitted to

Prof. Saumitra Das
Chair
Department of Microbiology and Cell Biology
Indian Institute of Science, Bengaluru 560012, India
Email: chair.mcb@iisc.ac.in

Prof. Utpal Tatu
Chair
Department of Biochemistry
Indian Institute of Science, Bengaluru 560012, India
Email: chair.bc@iisc.ac.in

Prof. Sachin Kotak
Convener
Purchase Committee
Division of Biological Sciences
Indian Institute of Science, Bengaluru 560012, India
Email: sachinkotak@iisc.ac.in

Annexure-1:
Details of the Bidder

The bidder must provide the following mandatory information & attach supporting documents wherever mentioned:

Sl No	Item Details	
1	Name of the Bidder	
2	Nature of Bidder (Attach attested copy of Certificate of Incorporation/ Partnership Deed)	
3	Registration No/ Trade License, (attach attested copy)	
4	Registered Office Address	
5	Address for communication	
6	Contact person- Name and Designation	
7	Telephone No	
8	Email ID	
9	Website	
10	PAN No. (attach copy)	
11	GST No. (attach copy)	

(Signature of the Bidder)

Name, Designation, Seal

Date

Annexure-2:
Declaration regarding experience

To,
Prof. Saumitra Das
Chair
Department of Microbiology and Cell Biology
Indian Institute of Science, Bengaluru 560012, India
Email: chair.mcb@iisc.ac.in

Prof. Utpal Tatu
Chair
Department of Biochemistry
Indian Institute of Science, Bengaluru 560012, India
Email: chair.bc@iisc.ac.in

Prof. Sachin Kotak
Convener
Purchase Committee
Division of Biological Sciences
Indian Institute of Science, Bengaluru 560012, India
Email: sachinkotak@iisc.ac.in

Ref: Tender No: XXXXXXXX

Dated: XXXXX

Supply and installation of “Flow cytometer with fluorescence-based real time imaging and cell sorting capability” at the Divisional Flow Cytometry Facility, Biological Sciences Building, IISc Bangalore.

Sir/Ma’am,

I’ve carefully gone through the Terms & Conditions contained in the above referred tender. I hereby declare that my company / firm has ____ years of experience in supplying and installing Flow cytometer with fluorescence-based real time imaging and cell sorting capability.

Yours faithfully,
(Signature of the Bidder)

Name, Designation, Seal

Date

Annexure-3:
Declaration regarding track record

To,
Prof. Saumitra Das
Chair
Department of Microbiology and Cell Biology
Indian Institute of Science, Bengaluru 560012, India
Email: chair.mcb@iisc.ac.in

Prof. Utpal Tatu
Chair
Department of Biochemistry
Indian Institute of Science, Bengaluru 560012, India
Email: chair.bc@iisc.ac.in

Prof. Sachin Kotak
Convener
Purchase Committee
Division of Biological Sciences
Indian Institute of Science, Bengaluru 560012, India
Email: sachinkotak@iisc.ac.in

Ref: Tender No: XXXXXXXX

Dated: XXXXX

Supply and installation of “Flow cytometer with fluorescence-based real time imaging and cell sorting capability” at the Divisional Flow Cytometry Facility, Biological Sciences Building, IISc Bangalore.

Sir/Ma’am,

I've carefully gone through the Terms & Conditions contained in the above referred tender. I hereby declare that my company/ firm is not currently debarred /blacklisted by any Government / Semi Government organizations/institutions in India or abroad. I further certify that I'm competent officer in my company/firm to make this declaration.

Or

I declare the following,

Sl. No.	Country in which the company is Debarred/blacklisted /case is Pending	Blacklisted/debarred by Government/Semi Government/Organizations /Institutions	Reasons	Since when and for how long
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(NOTE: In case the company / firm was blacklisted previously, please provide the details regarding the period for which the company / firm was blacklisted and the reason/s for the same).

Yours faithfully,

(Signature of the Bidder)

Name, Designation, Seal

Date

Annexure – 4:
Declaration for acceptance of terms and conditions

To,
Prof. Saumitra Das
Chair
Department of Microbiology and Cell Biology
Indian Institute of Science, Bengaluru 560012, India
Email: chair.mcb@iisc.ac.in

Prof. Utpal Tatu
Chair
Department of Biochemistry
Indian Institute of Science, Bengaluru 560012, India
Email: chair.bc@iisc.ac.in

Prof. Sachin Kotak
Convener
Purchase Committee
Division of Biological Sciences
Indian Institute of Science, Bengaluru 560012, India
Email: sachinkotak@iisc.ac.in

Ref: Tender No: XXXXXXXX

Dated: XXXXX

Supply and installation of “Flow cytometer with fluorescence-based real time imaging and cell sorting capability” at the Divisional Flow Cytometry Facility, Biological Sciences Building, IISc Bangalore.

Sir/Ma’am,

I've carefully gone through the Terms & Conditions as mentioned in the above referred tender document. I declare that all the provisions of this tender document are acceptable to my company. I further certify that I'm an authorized signatory of my company and am, therefore, competent to make this declaration.

Yours faithfully,
(Signature of the Bidder)

Name, Designation, Seal

Date

Annexure – 5:
Details of items quoted

Company Name	
Product Name	
Part / Catalogue number	
Product description / main features	
Detailed technical specifications	
Remarks	

Instructions to bidders:

1. Bidder should provide technical specifications of the quoted product/s in detail.
2. Bidder should attach product brochures along with technical bid.
3. Bidders should clearly indicate compliance or non-compliance of the technical specifications provided in the tender document.

Section 6 : Commercial Bid

The commercial bid should be furnished with all requirements of the tender with supporting documents as mentioned under:

Sl No.	Description	Cat. Number	Quantity	Unit Price	Sub total
1	Essential items noted in the technical specification				
1.a	... (details of essential items)				
1.b	...				
2	Optional items noted in the technical specification				
2.a	... (details of optional items)				
3	Accessories for operation and installation				
4	All Consumables, spares and software to be supplied locally				
5	Warranty (5 years)				
6	Cost of Insurance and Airfreight				
7	CIF IISc, Bengaluru				

Any additional items

Sl.No.	Description	Cat. Number	Quantity	Unit Price	Sub total

Addressed to :

Prof. Saumitra Das
 Chair
 Department of Microbiology and Cell Biology
 Indian Institute of Science, Bengaluru 560012, India
 Email: chair.mcb@iisc.ac.in

Prof. Utpal Tatu
Chair
Department of Biochemistry
Indian Institute of Science, Bengaluru 560012, India
Email: chair.bc@iisc.ac.in

Prof. Sachin Kotak
Convener
Purchase Committee
Division of Biological Sciences
Indian Institute of Science, Bengaluru 560012, India
Email: sachinkotak@iisc.ac.in

Section 7 : Checklist

(This should be enclosed with technical bid- Part A)

The following items must be checked before the Bid is submitted:

1. Sealed Envelope “A”: Technical Bid

1. Section 5- Technical Bid (each page signed by the authorized signatory and sealed) with the below annexures:
 - a. Annexure 1: Bidders details
 - b. Annexure 2: Declaration regarding experience
 - c. Annexure 3: Declaration regarding clean track record
 - d. Annexure 4: Declaration for acceptance of terms and conditions
 - e. Annexure 5: Details of items quoted.
2. Copy of this tender document duly signed by the authorized signatory on every page and sealed.

2. Sealed Envelope “B”: Commercial Bid

Section 6: Commercial Bid

Your quotation must be submitted in two envelopes: Technical Bid (Envelope A) and Commercial Bid (Envelope B) super scribing on both the envelopes with Tender No. and due date and both of these in sealed covers and put in a bigger cover which should also be sealed and duly super scribed with Tender No., Tender description & Due Date